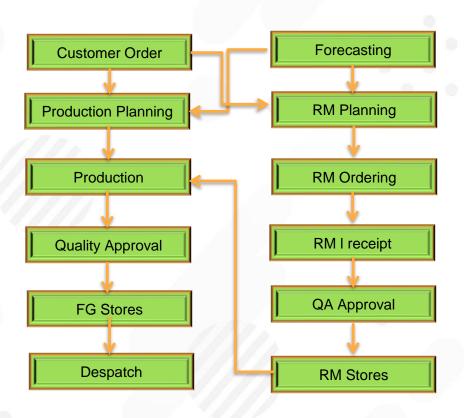
PLANT MANAGEMENT SOFTWARE (LITE)

(PMSlite)

pmslite.viewiss.com



FLOW CHART OF PMS



Reducing the Cost of Goods Produced

- 1. Increasing Productivity
 - ✓ Operating the machine/Line at its rated capacity
 - ✓ Reduce Downtime (Breakdowns, Change-over Stoppage)
- 2. Reduce RM Inventory carrying Cost (the major element influencing cost)
 - ✓ Classify RM in to ABC once in a month.
 - Monitor A and B items daily for their age.
 - ✓ Correct minimum stock level at regular interval.
 - ✓ Correct lead-time stock regularly as lead time may increase or decrease based on procurement efficiency.
- 3. Reduce Procurement cost
 - ✓ Order RM at economic order quality.
 - ✓ Order at right time and right quantity by
 - Review Daily RM needs based on Customer New orders.
- 4. Reduce FG Inventory carrying cost
 - ✓ Don't maintain excess FG inventory by
 - Optimizing production lot size

PROCESS SEQUENCE

- ✓ You need to enter forecast by 20th to 25th of every month for the next month (Optional for better RM Planning)
- ✓ Our software automatically calculates all the raw material required for this forecast and gives you the summary report.
- ✓ You need to enter customer order data whenever you receive the order throughout the month. Software calculates the confirmed RM needs and gives you summary report.
- ✓ You need to give your priority sequence of order execution in production planning screen. Our software automatically schedules the production and provides you production schedule with start date and end date with time for each batch.
- ✓ Software calculates RM requirement day-wise based on production plan and will let you know the date of stockout for every RM. You can order RM, based on this report such that the Material will reach you just before stockout.
 Therefore, there is no excess or aged stock in your stores and inventory will be bare minimum.
- Our software automatically generates RM issue slip for each Batch. You just need to approve or divide the request based on batch size as per your convenience. Therefore no need of any calculation or incorrect material request.
 Software will not allow you to request beyond 20% in excess of formulation to cover wastages / Quality Rejections / to produce extra for stock. (you need to decide this extra percent and enter in the master initially once)
- ✓ Once request is raised, it will be available in the store computer screen and stores person will issue the material and make entry. No physical paper work at both production and stores.
- ✓ After completion of production, extra material if any can be returned to store through material return screen entry. It will appear in the stores system and he can approve it after receiving raw material.

PROCESS SEQUENCE

- ✓ Whenever production is completed, the details will appear in quality department for approval.
- ✓ Once approved, the stock will appear in FG stores and can be despatched as and when needed.
- ✓ Whenever RM is received by stores, Stores person will enter the data and hold the material in the inspection area
 of the RM store for QA Inspection.
- ✓ This information of new receipt will appear in quality dept screen, once stores enters it. QA inspects it and approve. Then Stores moves the approved material from inspection area to stores. Its only after this the material can be issued.
- ✓ This complete process is paperless once again!
- ✓ There are powerful analytical reports for you to see and control the plant accordingly.
- ✓ You need to enter bare minimum data and many entries will be automatically entered by our business intelligence module present in the software on your behalf. This makes your job easy and eliminate manual entry mistakes.
- ✓ Our software can be installed in a local system in your office (which acts as server) with an active internet connection. Once installed, the software can be accessed on any computer/phone/tab sharing the same internet connection as the system in which the software is installed. Thus eliminating the need to buy a separate server machine!

REPORTS

-Dashboard-

This page appears automatically whenever you login into the software to show you the complete Maintenance performance in single page thro various charts





This shows total sale and Production as on date for the year And Current month sale. By clicking Details button we can see day-wise data.

Yesterday Stats



₹ 8.2 cr

current month sales

₹ 42.5 lac

Sales

₹ 43.9 lac

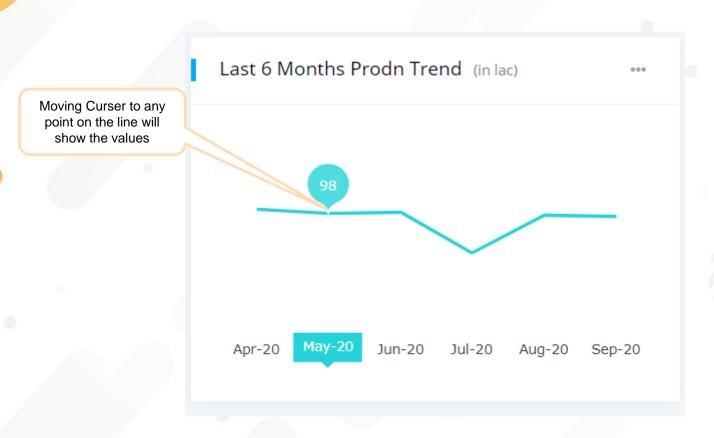
Production

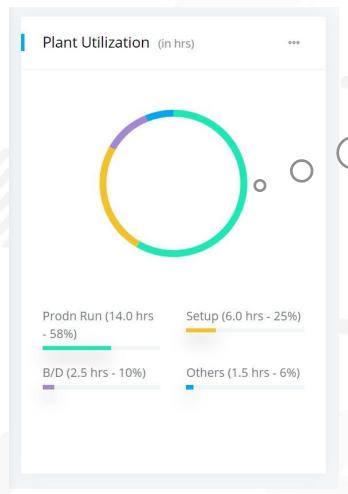
₹ 36.2 lac

RM

Purchase

This shows current month sales till date And Today sales, production, RM purchased





By moving your cursor on any segment on the chart will display the value.

Production & Downtime (last 7 days)

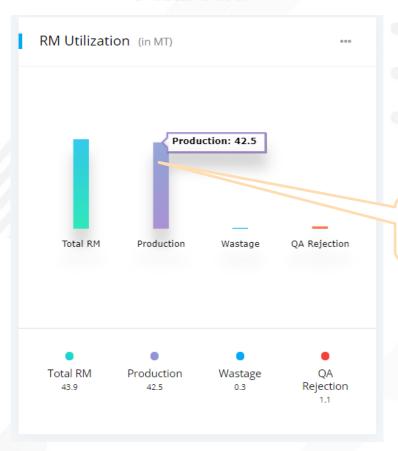
By moving your cursor on any column on the chart will display the value.



Production Avg 39 lac

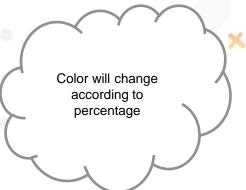


Downtime Avg 2 hrs



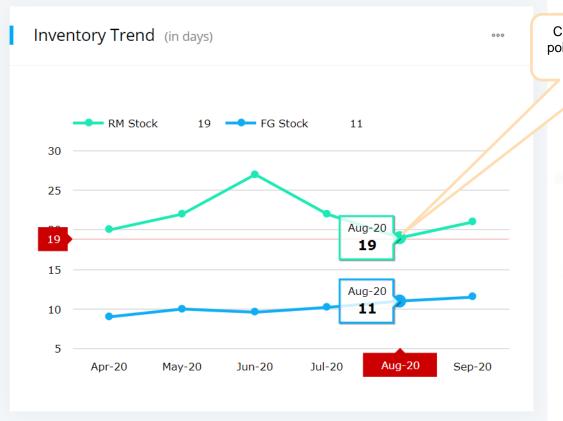
Moving Curser on the column will show the values







Curser moved to any column will the values for that column



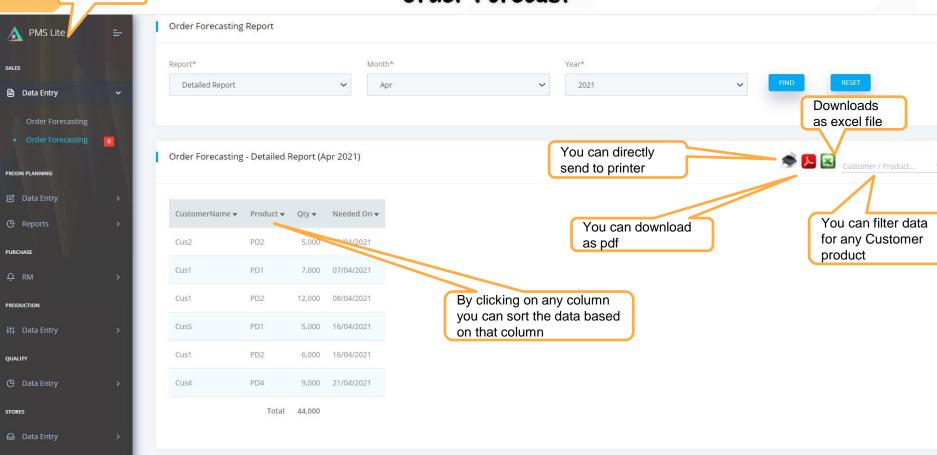
Curser moved to any point will the values for that column



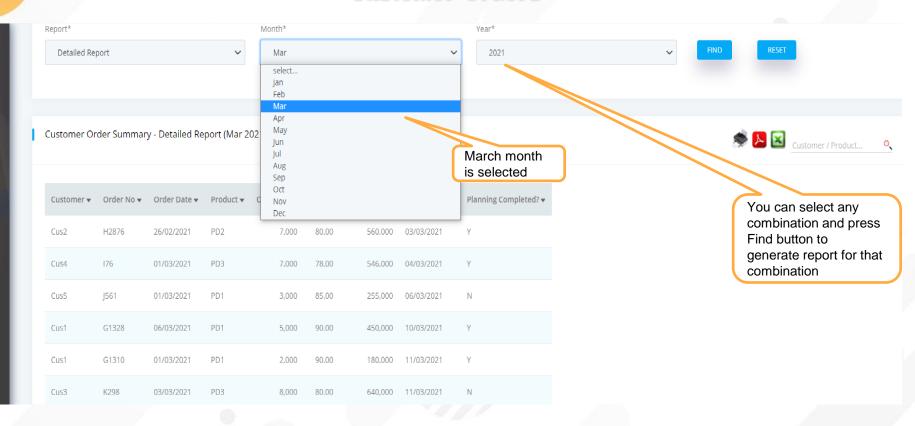
DETAILED REPORTS

Main Menu

Order Forecast



Customer Orders



Θ

Production Plan

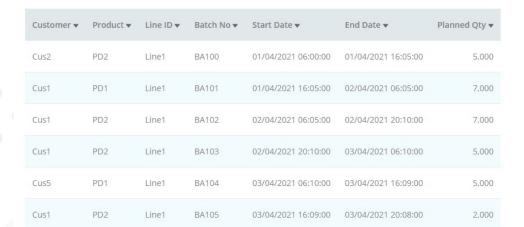
Prodn Planning Report



Total

31,000

Prodn Planning Report - All (Apr 2021)











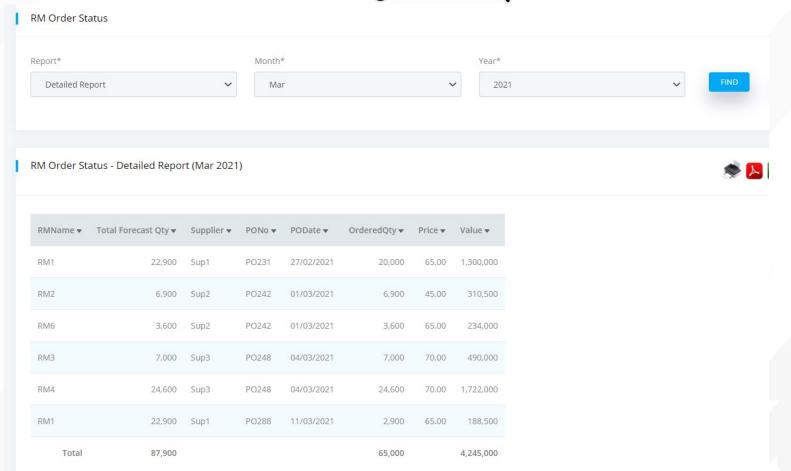
RM Inventory Status

RM Inventory Plan

RMName ▼	Stock ▼	FGBatchNo ▼	QtyNeeded ▼	NeededOn ▼	Stock C/B ▼
RM1	20500.00	B03009	2000.00	28/02/2021	18500
		B0313	500.00	05/03/2021	18000
		BA104	2500.00	03/04/2021	15500
		BA105	200.00	03/04/2021	15300
RM2	800.00	B03009	1200.00	28/02/2021	-400
		BA104	1500.00	03/04/2021	-1900
RM3	4000.00	B03009	800.00	28/02/2021	3200
		B0313	500.00	05/03/2021	2700
		BA104	1000.00	03/04/2021	1700
		BA105	200.00	03/04/2021	1500
RM4	33600.00	B0313	4000.00	05/03/2021	29600
		BA105	1600.00	03/04/2021	28000
RM5	0.00				0

Highlights stock outs as per Production Plan

RM Ordering Status Report



RM Receipt Report 🗡

Daily Receipts (01-03-2021 - 31-03-2021)

can be viewed for any selected period

Supplier	Supplier Invoice No	Invoice Date	Received On	RM Name	RM Batch No	Received Qty	Approval Status
Sup1	K3881	03/03/2021	04/03/2021	RM1	BV87	20,000	Υ
Sup3	B4312	05/03/2021	06/03/2021	RM4	N30786	24,600	Υ
		05/03/2021	06/03/2021	RM3	S87892	7,000	Υ
Sup2	N67532	10/03/2021	11/03/2021	RM2	B3421	6,900	Υ
		10/03/2021	11/03/2021	RM6	N4311	3,600	Υ
Sup1	M8007	18/03/2021	20/03/2021	RM1	RMB33	2,900	Υ
Sup3	V45673	30/03/2021	31/03/2021	RM4	HY678	9,000	Υ
		30/03/2021	31/03/2021	RM7	HY703	5,000	N

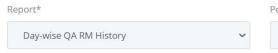
RM Issue Report

Daily Issues (01/04/2021 - 25/04/2021)

can be viewed for any selected period

Date	Issue Slip No	RMName	Qty Requested	Qty Issued	Qty Returned	Return Accepted
21/04/2021	1	RM2	5,000	5,000	0	N
		RM3	3,500	1,500	0	N
	2	RM2	1,500	1,500	0	N
		RM3	6,700	3,000	0	N
	4	RM1	2,000	2,000	0	N
		RM2	1,200	1,200	0	N
	1	RM1	9,000	9,000	200	Υ
	7	RM2	1,150	1,150	100	Υ

RM Approval Report



Period*

01/11/2020 31-03-2021

QA_RM Approval (01/11/2020 - 31-03-2021)





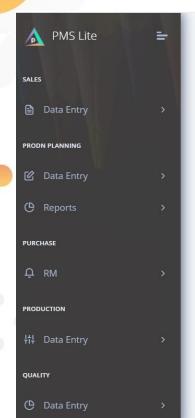


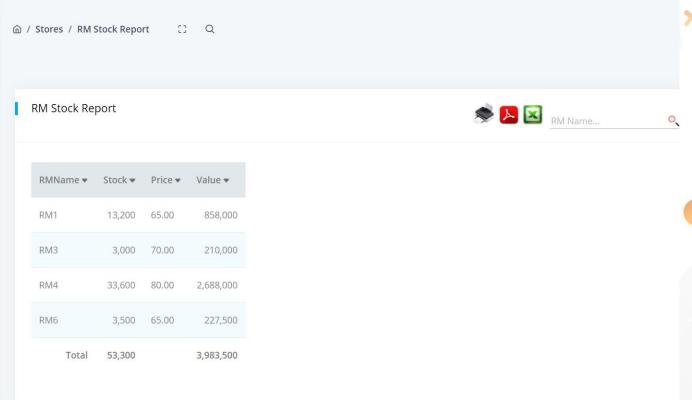




Date ▼	RM Name ▼	PO No ▼	Ordered Qty ▼	Supplier ▼	Supplier Invoice ▼	Received Qty ▼	Qty Approved ▼	Qty Rejected ▼	Reason for Rejection ▼
19/04/2021	RM1	PO231	20,000	Sup1	K3881	20,000	20,000	0	
20/04/2021	RM6	PO242	3,600	Sup2	N67532	3,600	3,500	100	packing damaged
20/04/2021	RM3	PO248	7,000	Sup3	B4312	7,000	6,700	300	Density Low
22/04/2021	RM1	PO288	2,900	Sup1	M8007	2,900	2,900	0	
22/04/2021	RM4	PO248	24,600	Sup3	B4312	24,600	24,600	0	
22/04/2021	RM2	PO242	6,900	Sup2	N67532	6,900	6,700	200	Contaminated
22/04/2021	RM4	N237	9,000	Sup3	V45673	9,000	9,000	0	

RM Stock Report



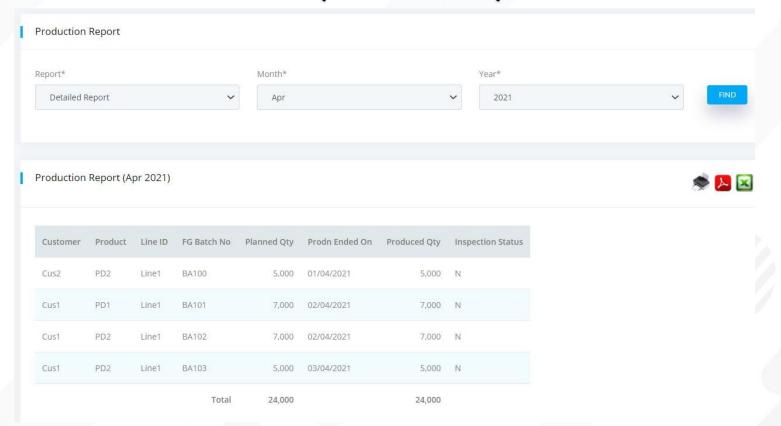


RM Aging Report

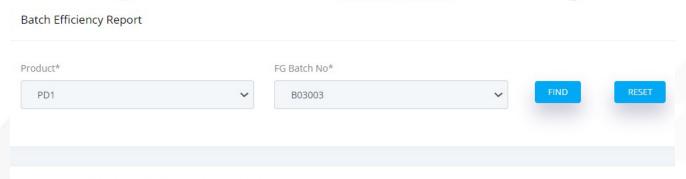


RMName	Batch No	Stock	Age (Days)
RM1	RMB33	2,200	46
RM1	BV4390	11,000	33
RM3	NM610	3,000	32
RM4	N30786	24,600	60
RM4	HY678	9,000	35
RM6	N4311	3,500	55

Daily Production Report



Batch Efficiency Report



RM Consumption Efficiency (BatchNo: B03003)

Product ▼	FGBatchNo ▼	RMName ▼	QtyNeeded ▼	RMConsumed ▼	Deviation ▼	Percentage ▼
PD1	B03003	RM1	10,000	10,100	100	1.00
PD1	B03003	RM2	6,000	6,050	50	0.83
PD1	B03003	RM3	4,000	4,000	0	0.00
		Total	20,000	20,150	150	0.75

150 kg of RM consumed in excess of formulation.

FG Approval Report

Day-wise QA FG History ~

22-04-2021

25-04-2021

QA_FG Approval (22-04-2021 - 25-04-2021)



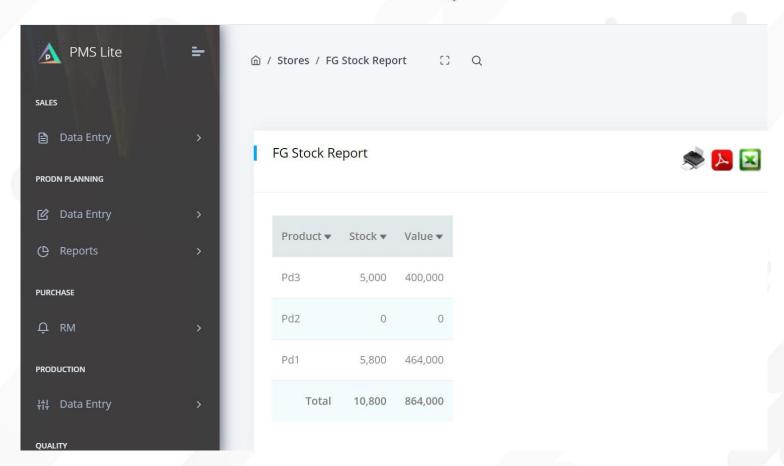




Product / FG Batch No...

Date ▼	Customer ▼	Product ▼	LineID ▼	FGBatchNo ▼	Produced Qty ▼	Qty Approved ▼	Qty Rejected ▼	Reason For Rejection ▼
22/04/2021	Cus3	PD1	Line1	B03011	5,000	5,000	0	
22/04/2021	Cus4	PD3	Line1	B03010	3,000	3,000	0	
22/04/2021	Cus1	PD1	Line1	B03008	2,000	2,000	0	
22/04/2021	Cus1	PD1	Line1	B0314	4,000	3,900	0	
22/04/2021	Cus4	PD3	Line1	B03007	3,000	3,000	0	
				Total	17,000	16,900	0	Rejection Rate : 0.00%

FG Stock Report

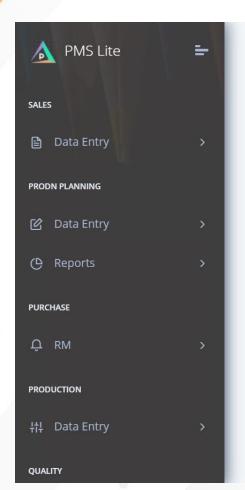


FG Aging Report



Product FGBatchNo Stock Age(days PD1 B03008 100.00 13 PD1 B03011 5100.00 13 PD1 B03003 7000.00 14 PD3 B03010 1000.00 13 PD3 B03002 8000.00 14 PD3 B03004 14500.00 14				
PD1 B03011 5100.00 13 PD1 B03003 7000.00 14 PD3 B03010 1000.00 13 PD3 B03002 8000.00 14	Product	FGBatchNo	Stock	Age(days)
PD1 B03003 7000.00 14 PD3 B03010 1000.00 13 PD3 B03002 8000.00 14	PD1	B03008	100.00	13
PD3 B03010 1000.00 13 PD3 B03002 8000.00 14	PD1	B03011	5100.00	13
PD3 B03002 8000.00 14	PD1	B03003	7000.00	14
	PD3	B03010	1000.00	13
PD3 B03004 14500.00 14	PD3	B03002	8000.00	14
	PD3	B03004	14500.00	14

FG Despatch Report



FG Despatch Report (10-03-2021 - 23-04-2021)

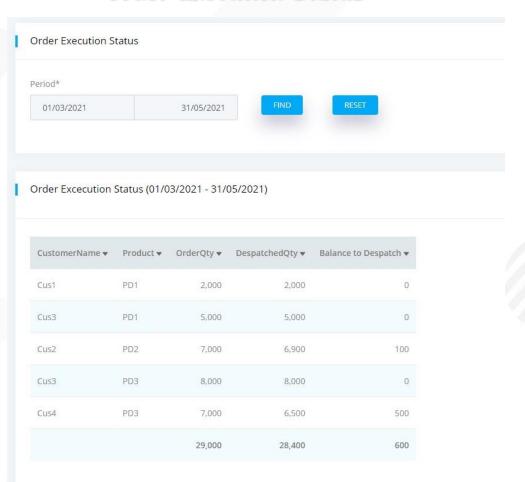




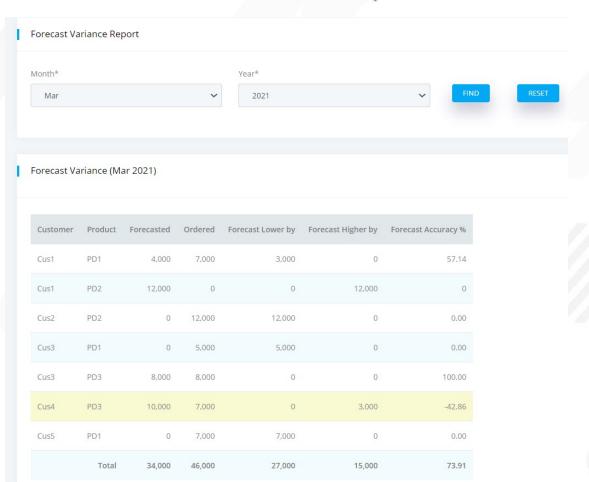


CustomerName ▼	Product ▼	Invoice No ▼	Invoice Date ▼	Desaptched qty ▼
Cus4	PD3	H4322	23/04/2021	6,500
Cus3	PD1	NT5643	11/03/2021	5,000
Cus3	PD3	G45643	19/03/2021	8,000
Cus2	PD2	M4332	23/04/2021	6,900
Cus1	PD1	J5643	11/03/2021	2,000
			Total	28,400

Order Execution Status



Forecast Variance Analysis



RM Procurement Status Report

RM Procurement Status







Month ▼	Year ▼	RMName ▼	Forecasted Qty ▼	Ordered ▼	Received ▼	QA Approved ▼	Qty Issued ▼	RM Stock
Mar	2021	RM1	22,900	22,900	22,900	22,900	4,000	13,20
Mar	2021	RM2	6,900	6,900	6,900	6,700	2,400	-3,25
Mar	2021	RM6	3,600	3,600	3,600	3,500	0	3,50
Mar	2021	RM3	7,000	7,000	7,000	6,700	800	3,00
Mar	2021	RM4	24,600	24,600	24,600	24,600	0	33,60
		Total	65,000	65,000	65,000	64,400	7,200	50,05

FG Delivery Status Report

FG Delivery Status

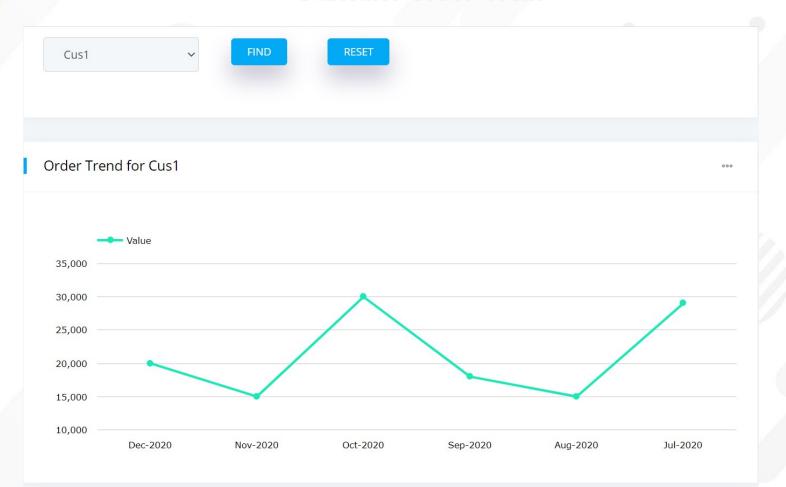




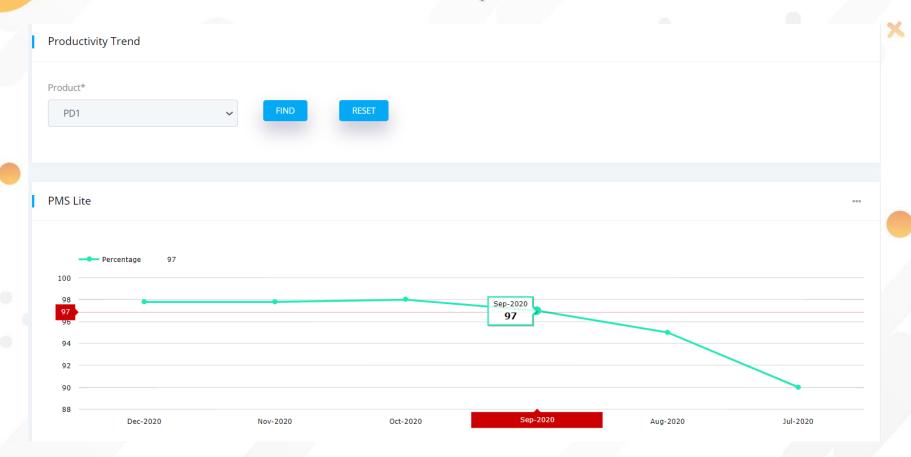


Month ▼	Year ▼	Customer ▼	Product ▼	Order Qty ▼	Despatched Qty ▼	FG Stock ▼
Mar	2021	Cus1	PD1	2,000	2,000	5,800
Mar	2021	Cus2	PD2	7,000	6,900	0
Mar	2021	Cus3	PD1	5,000	5,000	5,800
Mar	2021	Cus3	PD3	8,000	8,000	5,000
Mar	2021	Cus4	PD3	7,000	6,500	5,000
			Total	29,000	28,400	21,600

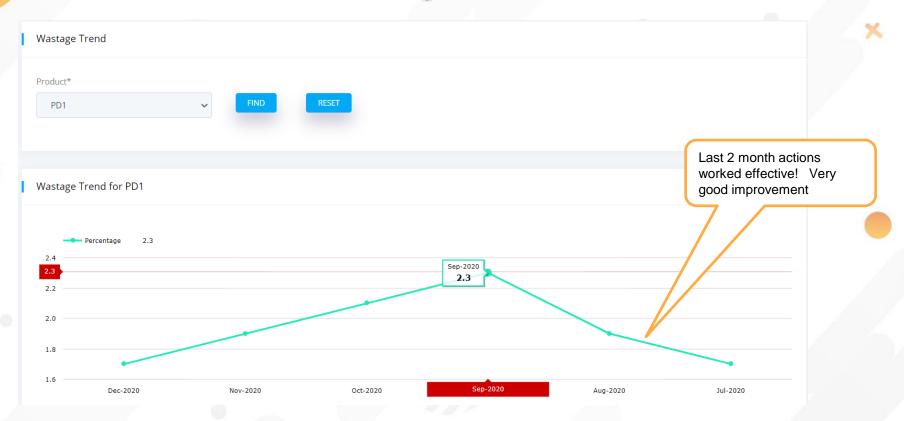
Customer Order Trend



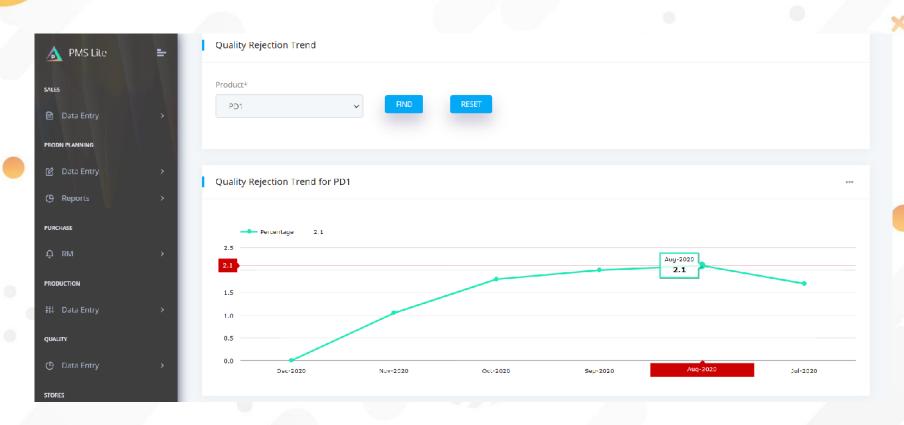
Productivity Trend



Wastage Trend

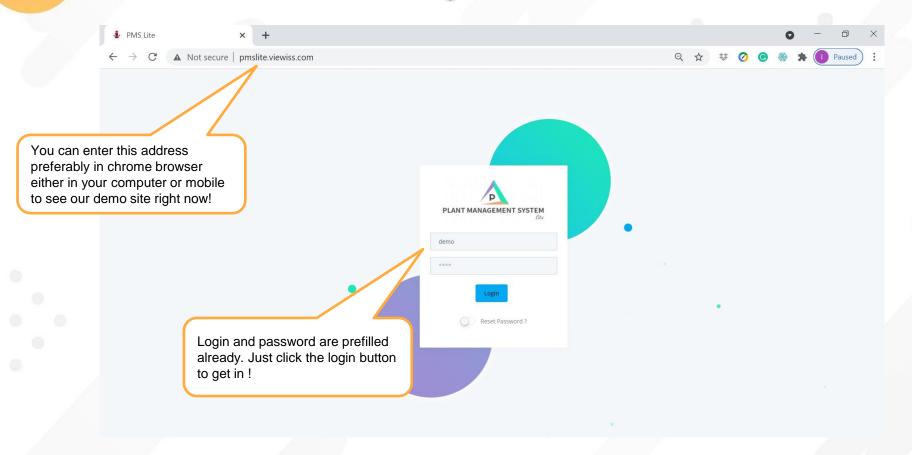


Quality Rejection Trend



Demo Software

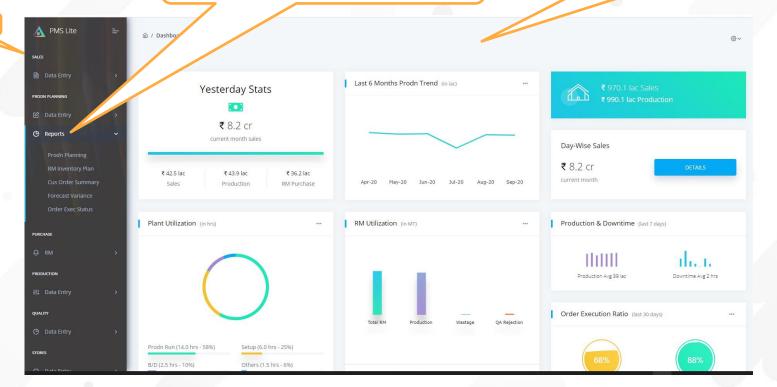
Login Screen



Landing Page

Report menu is clicked now to expand the sub menu and you can choose any sub menu to goto that screen By default, Dashboard will appear to show you the performance of the plant



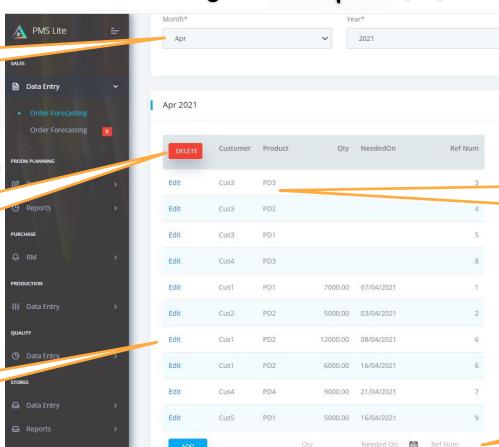


Forecasting Data Entry (for sample explanation)

Select Month & Year and press run button to display the data entry form

By clicking this delete button, all Edit links will change to Delete links. Now you can delete any row

You can edit any filled row by clicking the edit link



Every data entry screen is similar to this with little variations.

Unlike other software, our business intelligence module automatically fill the form on behalf of you wherever possible!

In this case, you need to fill just three fields and press add button. Our software will fill the row having the same 'Ref Num' you have entered.

- a) if that row has empty cells.
- b) If not it will create new row with this data

Using Demo Site

- ✓ Every data entry screens are similar to the previous slide with little variations as per need of that screen.
- ✓ You can fixup suitable time with us and we will guide you how to operate it and show full on-line demo, right from order forecast, order entry, production planning etc till despatch.
- ✓ Once learned, You can operate the entire software, feed data and generate reports in our demo site itself for exploring / Learning / Practicing for any number of days. It will give you confidence and show how easy it is!
- No need of any commitment to buy.
- The limitations of using demo software are -
 - 1. Somebody else who want to try can also see these records, update or delete them.
 - 2. You can use only our customer list, product list and RM list and can't enter your customer, product etc
 - 3. All your data will be lost after few days.

Moving Forward...

- ✓ If you are interested, we can create a separate database in our cloud server exclusively for you and provide you with login credentials. You need to pay just Rs.2000/month as long as you want to use it. This will give you an opportunity to use it as trial before buying. Totally Risk free!
- ✓ After using for a month or two, If you are fully satisfied with our software you can opt for any one of the options below,

You can continue to use it from our cloud server itself. You need to pay us Rs 25,000/year for 3 users login. Every additional user login will cost you Rs.1000/year. You can go for any number of logins as needed for you. More logins will cost you less per login.

[OR]

You can purchase the software by paying Rs.1,00,000 per installation. (one time payment) We can install the software in your computer.

✓ We can also do customization if you need any, exclusively for you at extra cost. It need not be while buying, but also
anytime in future after years!

Benefits for going to Our Cloud Server

No investment for you on server, its repair, maintenance and replacement.



No need to employ a person to maintain the server and also the AMC cost gets saved!



You can access the data from your Computer/Mobile 24x7 from anywhere which wont be possible if the software is installed on local machine.







No need to invest for software for every site and can use the same software for all sites



No need to worry about taking backup of your data regularly since it will be taken care of us!



Offices at multiple locations will be greatly benefited if the software is hosted in cloud server as accessing the data becomes very easier.

For more information please get in touch with us,



❖ Mobile : 900-3930-729 (J.Shanmugam)

Email : issconnect@gmail.com

Website : www.viewiss.com

My Short profile

Name: J Shanmugam, Electrical Engr with MBA in Operations Mgmt.

PG Diploma in Finance Mgmt.

Industries Exposed: 30 Years Experience - Worked in Steel, Cement, Engineering, Textile,

Heavy Chemicals and Plastics. Retired as Sr. Vice President (Operations) from

500cr turnover company, managed 3 sites across the country along with

corporate sourcing.

Areas Handled: Operations Mgmt., Budget Control, Projects Mgmt., Sourcing mgmt.,

Human Resource mgmt.

Current Activities: Consultancy, Software Development

Consultancies Done: TPM consultancy to JK Pharma, Cuddalore

TPM consultancy to Thirumalai Chemicals, Ranipet.

Power factor improvement in AT&S, Mysore.

Project Mgmt. in Kingfa Science & Tech., Pune.

Papers Published/ Presented

- Computerized Maintenance Management System.
- Energy Conservation by optimizing cables.
- > 5S Implementation.
- Power Factor improvement design.

Training/Guest Lecturers

- Advanced Maintenance Management 1 week residential program in Neyveli Lignite Corporation (NLC) for their executives.
- Change Management For senior managers in NLC.
- Change Management, TPM in JK Pharma.
- Visual Control of TPM Asian Paints
- Power Factor Improvement AT&S, Mysore.
- Business Management for Engineering colleges.

Paper Presentation — Computer's Role in MMS



ARTICLE

Role of Computer in Maintenance Management

J Shanmugam, Tanfac Industries Ltd, Cuddalore

1. Introduction

Business today has entered into an entirely new era of competition from multi-nationals due to the country's new policies of opening the conomy to the rest of the world, liberalisation of business policies, removal of protection to Indian companies on one hand and international activities like WTO forcing countries towards global business regulations on the other hand.

Countries in the world become more dependent on each other immaterial of whether they are developed or developing one, although the developed countries have better leverage. This means, today, any

countries have better leverage. This means, today, any country has left with little flexibility to deviate from international business in terms of policies and

The information technology has grown to the extent that without computer, no business organisation can survive today

Thanks to Science and Technology which has contributed to the enormous growth in the area of Communications and Transport which in turn fueled the above activities. The information technology has grown to the extent that without computer, no business organisation can survive today. Therefore, it is wise to effectively use computers even in the areas where they are not

conventionally used. One such a area is "MAINTENANCE MANAGEMENT" in industries. This article aims to expose the crucial role that a computer can play in Maintenance Management.

2. Implication to Developing Countries

This business environment of today generates few implications to developing countries with positive as well as negative impacts.

3. Positive Impacts

- Opportunities for an organisation with high competence due to the liberalisation by government. (eg. even small organisations have shown high growth).
- Opportunity for quantum jump into latest technology which means reduced cost and improved quality.
- Opportunity to go for world size plant to reduce the cost through more and more automation with high technology to compete easily in the international market (eg. Reliance Petrochemicals)
- Opportunity to utilise cheaper human resource (eg. Software industries).

September 1998 • Ieema Journal • 16



TO SHRI M. H. UPADHYAYAJI JT. PRESIDENT EXECUTIVE PRESIDENT CTC - VADODARA
FAX II 04142 - 39007 39008 FAX 0001 - 0285 - 313 427

DATE

SUB: A TECHNICAL PAPER AND AN ARTICLE PRESENTED BY MR. J. SHANMUGAM

REF : LETTER 2461 DATED 5TH OCTOBER

1 INCLUDING THIS PAGE

WE ARE IN RECEIPT OF A TECHNICAL PAPER AND AN ARTICLE PUBLISHED BY MR. J. SHANMUGAM AND THANK YOU FOR THE SAME. BOTH THE PAPERS ARE THOUGHT PROVOKING AND HIGHLY RELEVANT IN TODAY'S CONTEXT. WE WILL CIRCULATE CONTENTS OF THESE PAPERS TO CONCERNED GROUP UNITS.

MANY OF OUR GROUP UNITS ARE IN PROCESS OF COMPUTERISING THEIR MAINTENANCE FUNCTION AND WE WOULD LIKE TO KNOW IF MR. J. SHANMUGAM'S EXPERTISE CAN BE MADE AVAILABLE TO THEM UPON REQUEST.

REGARDS.

PAGE3

C. C. ASVIANI

Phane ignore our onemage about 28.10.1998 Sent capties.

OCTOBER 29, 1998

Paper Presentation — Power Factor Improvement



AT&S INDIA LIMITED 12/A. Industrial Area Nanjangud-571301. Mysore Dist.

Kamataka, India. Tel: +91/8221/26375 Fax: +91/8221/26641-42 http://www.atspcb.com

6th August 1999

Mr. J. Shanmugam Sr. Manager (Operations) Hydro S&S Industries Limited Padukkottai Tamilnadu - 622002.

Dear Mr. Shanmugam,

Your publication with electrical engineering update ISSN 0971-5479 May-June 1999 Vol-7 No.3 Page 52-57.

POWER FACTOR IMPROVEMENT - NEEDS, STRATEGIES AND

Your total database detailed project information could give us a strength to pick up the dropped project during 1996.

You could throw total light into this subject in presenting the case to top management and execution with precaution.

Subject seems to be dry, common but generally people try to neglect. Your total information could give us such a courage to us that we would like to execute the project with your novel, detailed, deep study and steps.

As generally, said, education is for actions but not for knowledge. Kindly help us to execute the same project in our plant in case of requirement. We would like to contact you. Hoping to receive the support from your end.

With all above informations I invite you to our plant to present the subject to Nanjangud Industrial Area people.

Hope to receive a favourable reply from your end.

We await for your reply.

Mr.J. Shanmugam Manager (E&I) Tanfac Industries Ltd., 14 SIPCOT Indl. Complex Cuddalore - 607 005 Tamil Nadu

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128, Esplanade Mansion, Firs' Floor, 144, M.G. Road, Mumbai - 40:) 001 (INDIA) Phones: 2825024 - 2821576 Fax : (91-22) 2852975.

> Ref: HT/9/REM/98 Date: 1/12/98

Dear Mr. Shanmugam,

It was nice of you to have sent us a paper on

"Cost optimisation through ... sizing"

to Engineering Advances . This was carried in Oct. '98 Issue, a copy of which has been sent you separately.

In appreciation of your contribution, we take pleasure in enclosing a nominal honorarium*.

Please do continue to send such contributions. They are sure to errich this

Best wishes,

Yours sincerely For ENGINEERING ADVANCES

P.K.Balasubramanian Managing Director & Chief Editor

: * Cheque No. 252 216 dated 1- / c², ⁹ for Rs.1,000/- drawn on The Lakshmi Vilas Bank Ltd.

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Engineering

Paper Presentation — 5S



ARTICLE



58 - The Effective Tool to Improve the Work Place

Hydro S & S Industries Ltd. Tamil Nadu

Introduction

The concept of SS traces its home to Japan where it revolutionised the industries, before the world came to know about it. To introduce in general, it is a micro management concept of work place to transform concept concept concept to the place of the pla

Today, organizations whether they are in developed countries or in developing countries start understanding the need for 5S and its longterm impact on bottom lines of organizations.

The aim of this article is not to explain what is 5S in detail as many of the readers know about it, but to impress some of the critical aspects of it and to share few practical implementation aspects.

Definition

To define the 5S in simple words, it is organizing the work place, keeping it near and clean, standardizing for easy maintenance of work place and developing self discipline among the people to sustaining these activities by themselves.

Let us now look in to the Goals, approaches and Benefits

The 1st S - SEIRI (Organising) The Meaning and Goal

SEIRI is a Japanese word which means Organising. This is the first step of 5S implementation, its essential goals are to

tion. Its essential goals are to

▶ Discard all unwanted/unnecessary items and

► Deal with sources/generation of the unwanted items with the aim to eliminate them at the point of generation/source itself. The Benefits

- Extra space.
 Easy identification of required material.
- Facilitates for better arrangement and organised look.
- ► Saves time, cost and space in maintaining unwanted items.
 ► Forces us to focus and
- Forces us to focus and act on generation of unwanted items.

Typical Activities

As explained earlier, the aim of 1st 'S' is in two folds. While the primary aim is to remove unnecessary items, the secondary aim is to control their generation. Therefore, the activities in 'IS' should meet these aims. The typical activities are:

- Removing things that you do not need.
- ► Carrying out House cleaning.

- Organising the Workplace.
 Studying the source of each
- and every Unwanted to reduce their generation.

Potential Locations for 1st S
Over a period of implementa-

Over a period of implementation experiences of 5S, there are potential areas to look for unnecessaries which we normally never look at. To help the implementers to train eyes in these areas, few typical locations are given hereunder:

- Shelves and lockers.
- Work bench area and machine surroundings.
- ► Besides pillars, under stairs.
- Partitions, pits and floors.
 Store houses and sheds.
- Walls, roof corners, roofs.
 Notice boards.
- ► Notice boards. How to Sortify

Unwanted item passes various stages based on their aging before becoming unwanted. Hence we need to adopt an effective strategy in sortification of unwanted so that it will be easy to handle them in future and to use them in between if needed. A sample strategy is given below:

Group	Frequency of use	Sortifying strategy
1.	More than 2 years	Discard
2.	6 Months to 2 years	Store at remote place
3.	3 months to 6 months	Store in a central place near worksite
4.	Less than 3 months	Close to the work place for easy access and handling

This approach facilitates for easy shifting of items from group 4 to 3, 3 to 2 and 2 to 1 without further analysis after the passage ENERGY MANAGEMENT CELL



Confederation of Indian Industry

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K VASUDEVAN Chairman

Energy & Power Sub-Committee, CII (SR)

18th December, 2000

Dear Mr. Shanmugam,

NATIONAL SEMINAR ON "MOTORS"

I am writing to thank you for your participation at the National Seminar on Motors held at Chennai on 30^{th} .November and 1^{st} December, 2000.

Your presentation on "Computerised Maintenance Management System" was excellent and very much appreciated by the delegates. Kindly accept my compliments on the excellent presentation.

Judging by the feedback from participants, the seminar was an extremely well received event.

Thank you once again for being a part of the National Seminar. Your contribution has helped to make this Seminar a grand success.

With kind regards,

Yours sincerely

Khomh

K VASUDEVAN

Mr J Shanmugam

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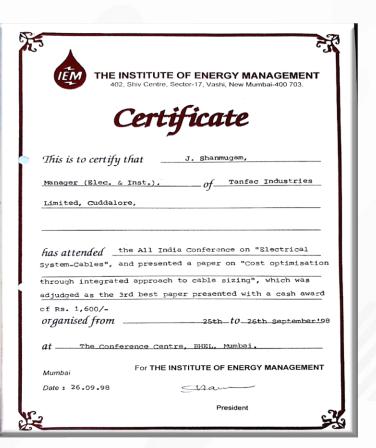
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Smyrats. Wish you
many more accolates

k. subminion

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Paper Presentation — Cost Optimization



ELECTRICAL SYSTEM -CABLES

(September 25 & 26, 1998)



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Dts 23.10.98

Shri J. Shanmugam, Manager (Elec. & Instt.), Tanfac Industries Ltd., 14, Sipcot Indl. Complex, Cuddslore - 607 005, T.N.

Dear Shri Shanmugam,

This has reference to the All India Conference on "Electrical System - Cables", conducted on September 25 & 26, 1998, at the Conference Centre, Bharat Neavy Electricals Ltd., Mumbai.

I am enclosing herewith a few copies of the photographs taken during the conference for your record.

I take this opportunity to sincerely thank you for actively participating the conference and for sharing your experience in the field with the conference delegates by presenting a paper.

Your contribution to the conference is of high order and X hope that your kind co-operation will be available to the activities of the centre in the future also.

With best regards,

Yours sincerely,

(S NARISETTI)

Encl: as above.